



# NORDIC LEGAL TECH DAY

## NEWS & TRENDS

THE ROLE OF THE GENERAL COUNSEL & LEGAL DEPARTMENTS  
THE FUTURE OF LEGAL SERVICES

## CASES & EXPERTISE

GLOWMIND \* KAMSTRUP \* ASML  
KU LAW \* BECH-BRUUN \* DELL  
MICROSOFT DENMARK \* SYNCH \* MAIGON  
SOUTHERN UNIVERSITY OF DENMARK

7 LAWYER'S TRAINING POINTS

[nordiclegaltechday.com](http://nordiclegaltechday.com)

## Nordic Sponsors

 KARNOV  
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## Local Sponsors

 Wolters Kluwer

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## NORDIC SPONSORS



The Karnov mission is to be an indispensable partner for all legal, tax and accounting professionals. With a broad offering of online and offline information and workflow solutions Karnov delivers value to our customers based on a solid understanding of the complexity of their businesses. With strong brands in Denmark and Sweden, developed over 150 years, we support more than 60,000 users with in-depth knowledge delivered by our 1,500 specialists.

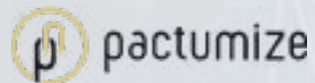


With 3,500 professionals in 80+ jurisdictions, EY Law offers broad global coverage for legal matters. EY lawyers provide legal services to multinational corporations - helping harness the power of technology and innovation to better address the challenges they face and deliver the value and outcomes they seek. Services include: Legal Function Consulting, Contract Lifecycle Management, Research & Regulatory Mapping, Entity Compliance & Governance, Document Review & Functional Analysis and Legal Advisory.

## LOCAL SPONSORS



Wolters Kluwer is a leader in developing highly innovative and practical workflow tools for corporate legal departments. Our Legisway portfolio, which will be demonstrated at our booth at the Nordic Legal Tech Day combines legal and software expertise to bring real-world intelligence to leading-edge technology solutions. Our all-in-one solutions empower legal professionals to boost efficiency and increase collaboration across the business, transforming the corporate legal department into a catalyst for business progress, and preparing it for the challenges of tomorrow, today. To learn more about our Legisway portfolio, visit: <https://legisway.wolterskluwer.de/en>



## CONFERENCE PARTNERS

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## LIST OF SPEAKERS

### Moderator:

\* **Henrik Duedahl Høyer**  
Partner  
*Experticon*

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\* **Victoria Swedjemark**  
Founder  
*Glowmind*

\* **Torsten Bjørn Larsen**  
Professor, Intellectual Property Law  
*Southern University of Denmark*

\* **Maurits Annegarn**  
Segment Manager Legal Software  
*Wolters Kluwer*

\* **Jon Iversen**  
Vice President & General Counsel  
*Kamstrup*

\* **Douwe Groenevelt**  
Deputy General Counsel  
*ASML*

\* **Fozia Jabbar**  
Legal Director  
*Microsoft Denmark*

\* **Pia Ullum**  
Legal Vice President  
*CNE & MERAT, Dell*

\* **Jonathan Minzari,**  
Head of Corporate Strategy and M&A  
*Karnov Group*

\* **Anders Perméus**  
CEO  
*Pactumize*

\* **Bo Pyskow**  
CEO & Co-Founder  
*Sixtus Compliance*

\* **Jens Grønkjær Sjølander Pihl**  
Senior Associate  
*Bech-Bruun*

\* **Torsten Torpe**  
Head of Legal Tech Innovation  
*Bech-Bruun*

\* **Magnus Sundqvist**  
Head of Digital Services  
*Synch & CEO, Maigon AB*

\* **Phd Léonard Van Rompaey**  
Industrial Postdoctoral Researcher  
*Synch & Centre for Private Governance (KU Law)*

\* **Frederik Ploug Sarp**  
Legal Managed Services Leader  
*EY Law*



# AGENDA

**08.30-09.00 REGISTRATION**  
Morning Coffee

**09.00-09.05 OPENING REMARKS**  
**Moderator:**  
**Henrik Duedahl Høyer**, Partner, *Experticon*

## NEWS & TRENDS

**09.05-09.25 THE CASE FOR ACCELERATING LEGAL TECH ADOPTION IN THE NORDICS**

- Current state of legal department evolution in the Nordics
- What is the main rationale for adopting more tech in legal?
- What are the enablers and success factors for more tech adoption?
- What are the challenges in digitally transforming the legal function?

**Victoria Swedjemark**, Founder, *Glowmind*

*Victoria Swedjemark has worked in the legal industry since 1999 in the law firm space and as general counsel in several companies, including at Telez in Sweden. Victoria has founded Glowmind, a legal management consulting company, that helps corporate legal evolve and embrace new opportunities. She also helps legal service providers tap into customer centricity.*

**09.25-09.45 LEGAL TECH PRINCIPLES – WHAT TO BE AWARE OF?**  
Presentation with focus on what to be aware of when developing legal tech tools, e.g. AI based solutions.  
**Torsten Bjørn Larsen**, Professor, Intellectual Property Law, *Southern University of Denmark*

## 09.45-10.00 NETWORKING BREAK

### LEGAL TECH & THE LEGAL DEPARTMENT

**10.00-10.25 NORDIC LEGAL TECHNOLOGY STUDY 2020**  
Wolters Kluwer has conducted a study among general counsels in the Nordics – in order to discover how corporate legal departments are transforming into smarter and more efficient business units. Overview of the most surprising and compelling results of the study, thus the current situation of legal departments in the Nordics as to digital strategy, maturity and the challenges when introducing legal tech.  
**Maurits Annegarn**, Segment Manager Legal Software, *Wolters Kluwer*

**10.25-10.55 STARTING A LEGAL TECH JOURNEY FROM SCRATCH**

- Initial strategy considerations
- Finding the right balance and fit
- Handling of internal stakeholders
- Laying the foundation for scalable growth

**Jon Iversen**, Vice President & General Counsel, *Kamstrup*

## 10.55-11.15 NETWORKING BREAK

**11.15-11.45 THE ROLE OF THE GENERAL COUNSEL & DIGITAL TRANSFORMATION IN LEGAL DEPARTMENTS**  
Bringing about change in a legal department is not easy, especially when it concerns themes like innovation and legal technology, which challenge the traditional in-house mindset.  
  
The presentation will share the ‘digital transformation’ – journey of ASML’s legal department.

Concrete examples will illustrate how making ‘innovation’ and legal operations a fixed part of ASML Legal’s DNA was (and still is) a winding and bumpy road. The behavioral aspect of change management will also be touched upon – and finally also tips & tricks for getting your team and stakeholders to buy in to such a project.  
**Douwe Groenevelt**, Deputy General Counsel, *ASML*

**11.45-12.15 HOW TO AVAIL OF INTERNAL TOOLS AND PROCESSES TO RUN AN EFFICIENT LEGAL DEPARTMENT.**

- Overview of Microsoft Global Contracting Office for NDA and Procurement matters.
- Presentation of the newly launched Outside Counsel program for external legal help

**Fozia Jabbar**, Legal Director, *Microsoft Denmark*

## 12.15-13.15 LUNCH

**13.15-13.45 BUILDING DIGITAL DNA IN A GLOBAL LEGAL ORGANISATION**  
**Pia Ullum**, Legal Vice President, *CNE & MERAT, Dell*

**13.45-14.00 CLOSING REMARKS – LEGAL TECH & THE LEGAL DEPARTMENT**

## 14.00-14.15 NETWORKING BREAK

# AGENDA

## THE LEGAL TECH MARKET

### 14.15-14.40 THE EVOLUTION OF LEGAL INFORMATION IN A TECHNOLOGY DRIVEN MARKET

How does a key supplier of and investor in the Nordic legal tech market view and react to the trends and developing needs of legal information consumers?

The presentation will give you insights into the drivers of Karnov Groups internal development and choices of external partnerships and investments, with a focus on adding concrete customer value through the application of technology.

**Jonathan Minzari**, Head of Corporate Strategy and M&A, *Karnov Group*

### 14.40-15.00 PACTUMIZE NEGOTIATION ROOM

Demonstration of how contracts can be drafted and negotiated at a distance in "Pactumize Negotiation Room".

**Anders Permés**, CEO, *Pactumize*

### 15.00-15.20 MANAGEMENT OF UNSTRUCTURED & DARK DATA

Demonstration of Sixtus' scanner – how to use it to clean data and to secure compliance.

**Bo Pyskow**, CEO & Co-Founder, *Sixtus Compliance*

### 15.20-15.40 TBA

*Legal Tech Provider*

## 15.40-16.00 NETWORKING BREAK

## LEGAL TECH & LEGAL SERVICES

### 16.00-16.30 STATUS & FUTURE DEVELOPMENTS: LAW FIRM PERSPECTIVE ON LEGAL TECH DEVELOPMENT AND COLLABORATION

The LegalTech evolution and how Bech-Bruun creates value added legal services through technology - by focusing on legal skills and collaboration.

**Jens Grønkjær Sjølander Pihl**, Senior Associate, *Bech-Bruun*

**Torsten Torpe**, Head of Legal Tech Innovation, *Bech-Bruun*

### 16.30-17.00 FUTURE-PROOFING LEGAL PRACTICE: DEVELOPING AND COUNSELLING TECH

How to future-proof legal practice - experiences and strategies of Synch

- Overcoming the regulatory obstacles of legal practice, getting attorneys to code, understanding what AI means for the Law, partnering with universities, reaching out to roboticists etc.

**Magnus Sundqvist**, Head of Digital Services, *Synch & CEO, Maigon AB*

**Phd Léonard Van Rompaey**, Industrial Postdoctoral Researcher, *Synch & Centre for Private Governance (KU Law)*

### 17.00-17.25 WILL THE INTRODUCTION OF THE ENTERPRISE LEGAL SERVICE PROVIDER TRANSFORM THE LEGAL ECOSYSTEM?

The legal industry is dominated by specialized service providers – law firms, technology providers, legal process outsourcers and legal staffing agencies. The presentation provides an insight into a new category of legal service providers integrating

technology, law and consultancy services to support General Counsels in delivering true business value.

**Frederik Ploug Sarp**, Legal Managed Services Leader, *EY Law*

## 17.25-17.30 TRANSITION BREAK

## LEGAL TECH AWARD

### 17.30-17.45 LEGAL TECH AWARD

#### LEGAL TECH COMPANY OF THE YEAR 2020

LEGAL TECH COMPANY OF THE YEAR is being awarded in order to acknowledge, celebrate and increase awareness of successful legal tech innovation.

#### AWARD COMMITTEE:

The Association of Danish Law Firms  
Danish Corporate Counsel Association  
Experticon

## 17.45-17.50 CLOSING REMARKS

## 17.50-18.20 NETWORK RECEPTION

## 18.20 END OF CONFERENCE



#### REGISTRATION FEE

**EARLY BIRD BY 28 OCT 2020:**

DKK 4.000,- (+ VAT)

**REGULAR FEE AFTER 28 OCT 2020:**

DKK 5.000,- (+ VAT)

3-at-2 when JOINT REGISTRATION from the same company.

PLEASE NOTE THAT DISCOUNTS CAN'T BE COMBINED

Registration fee includes conference delegate material, refreshments and lunch. Accommodation is NOT included.

Members of The Association of Danish Law Firms get a member discount – please write ADLF in the comments fields when registering.

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#### WHERE

Charlottehaven, Hjørringgade 12C, 2100 Copenhagen,  
phone +45 3527 1500

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#### WHEN

Thursday 19 November 2020

#### REGISTRATION

Registration at [nordiclegaltechday.com](http://nordiclegaltechday.com), please contact +45 28305445 or +45 41951429 with any questions.

Registration is binding, however, you may transfer your registration to a colleague. Please, inform Relevant prior to the conference in writing to [info@relevant.dk](mailto:info@relevant.dk)

Due to CORONA it is possible to cancel your registration up till 2 weeks before the date of the conference with a full refund of your registration fee.